Certificate on Key Performance Indicator

To,
Gretex Corporate Services Ltd.
A/401, Naman Midtown,
Senapati Bapat Marg, Prabhadevi,
Mumbai - 400013
(the "Book Running Lead Manager")

Sub: Proposed initial public offering ("IPO") of equity shares of face value of Rs. 10 each ("Equity Shares") by ARC INSULATION & INSULATORS LIMITED ("Company")

Dear Sir(s),

We, M/s. Jay Gupta & Associates, Chartered Accountants, having office at Kolkata and are registered with the Institute of Chartered Accountants of India bearing registration number (FRN: 329001E)

The details annexed herewith of the Company has been prepared based on the Key Performance Indicators identified by the Company and showing details for the financial year ended March 31,2025, March 31, 2024 & March 31, 2023 on standalone basis. Our responsibility is to verify the particulars contained in this statement on the basis of verification of the audited books of account, other relevant records and documents maintained by the Company.

The KPIs disclosed below have been approved by the Audit Committee and the members of the Audit Committee have verified the details of all KPIs pertaining to the Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to the Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Red Herring Prospectus/Prospectus.

Particulars	For the Period ended March 31,2025	For theFinancial year ended March 31, 2024	For theFinancial year ended March 31, 2023
Revenue from operations[1]	3,271.64	2,845.47	2,398.25
EBITDA[2]	1,250.30	905.23	428.93
EBITDA Margin[3]	38.22%	31.81%	17.89%
PAT	856.98	610.40	263.81
PAT Margin[4]	26.18%	21.45%	11.00%
Networth[5]	2,522.18	1,245.28	634.88
RoE %[6]	45.47%	64.93%	52.45%
RoCE%[7]	49.84%	60.96%	36.67%

JAY GUPTA & ASSOCIATES ★ KOLKATA ★ Chartered Accountants

Note:

(1) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements

(2) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost - Other Income

(3) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

(4) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

(5) Net worth means the aggregate value of the paid-up share capital and reserves and surplus of the company less deferred tax assets.

(6) Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

(7) Return on Capital Employed is calculated as EBIT divided by Average capital employed, which is defined as shareholders' equity plus long-term borrowings and Short Term Borrowing.

Key Operational Performance Indicators	For the Financial Year Ended		
	March 31, 2025	March 31, 2024	March 31, 2023
Total Revenue from Operations excluding Other Operating Revenue *(₹ in Lakhs)*	3,254.46	2,825.75	2,398.25
Total Actual Production (Tons)	1609.16	1342.87	1216.85
Average Revenue Per Ton *(₹ in Lakhs)* (1)	2.02	2.1	1.97
Total No of Customers	89	83	77
Average Revenue Per Customer *(₹ in Lakhs)* (2)	36.56	34.05	31.15

Notes:

(1) Average Revenue per Ton: Total revenue from operations divided by total actual production (tons).

(2) Average Revenue Per Customer: Total revenue from operations divided by total number of customers.

We undertake to inform you promptly, in writing of any changes, intimated to us by the management of the Company, to the above information until the Equity Shares commence trading on the relevant stock exchanges, pursuant to the Issue. In the absence of any such communication from us, the above information should be considered as updated information until the Equity Shares commence trading on the stock exchanges, pursuant to the Issue.

This certificate may be relied upon by the legal counsels and Book Running Lead Manager appointed in relation to the Issue. We hereby consent to the extracts of this certificate being used in the RHP/Prospectus in connection with the Issue and for submission to the Securities Exchange Board of India, relevant stock exchanges and any other authority as may be required.

We further consent to the aforementioned details being included for the records to be maintained by the Book Running Lead Manager in connection with the Issue and in accordance with applicable laws.

For Jay Gupta & Associates
Chartered Accountants
FRN: 329001E

JAY GUPTA & ASSOCIATES ★ Chartered Accountants ★ KOLKATA

Jay Shanker Gupta
Partner
Membership No.: 059535
UDIN: 25059535BMHCGR6552

Date: August 06, 2025